

Envisioning a Future Internet Architecture: The Network Economics of ChoiceNet

Professor Anna Nagurney

John F. Smith Memorial Professor of Operations Management
Director – Virtual Center for Supernetworks
Isenberg School of Management
University of Massachusetts, Amherst, Massachusetts 01003

Network Frontier Workshop
December 4-6, 2013



I would like to thank Dr. Adilson E. Motter and his team for the invitation to speak at this workshop today.

I also acknowledge my students and collaborators who have made research so rewarding and enjoyable.

Support for the research on the project: *Collaborative Research: Network Innovation Through Choice* has been provided by:



This support is gratefully acknowledged.

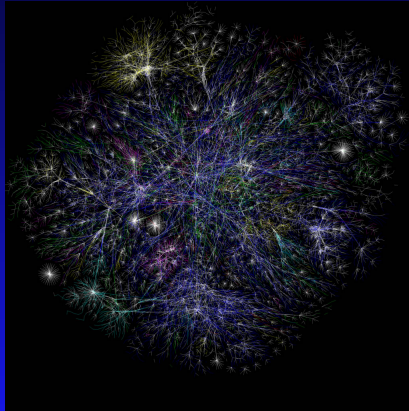
Outline

- ▶ Background and Motivation
- ▶ Envisioning a New Kind of Internet – ChoiceNet
- ▶ Methodologies for Formulation, Analysis, and Computations
- ▶ The Game Theory Model
- ▶ Numerical Examples
- ▶ Financial Networks
- ▶ Summary and Conclusions

Background and Motivation

The Internet

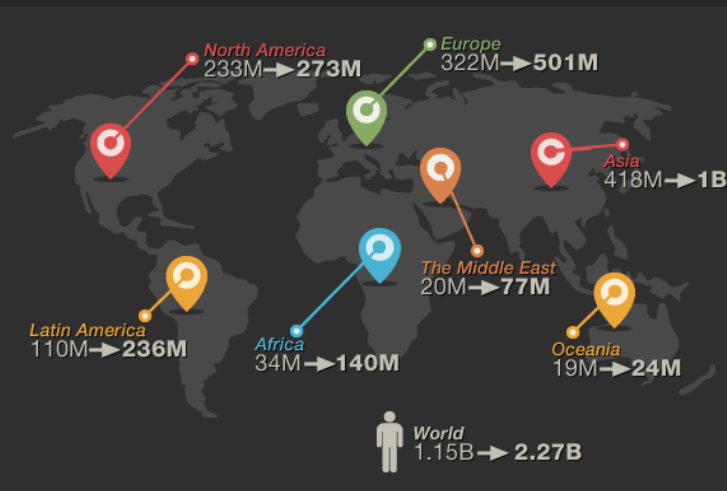
- The Internet has transformed the ways in which individuals, groups, and organizations communicate, obtain information, access entertainment, and conduct their economic and social activities.



The Internet

In 2012, there were over *2.4 billion users*

Internet population **2007 vs 2012**, a 2x increase in 5 years



Data source: Internet World Stats

www.pinqdom.com

The Internet

- Many users, if not the majority, are unaware of the economics underlying the provision of various Internet services.

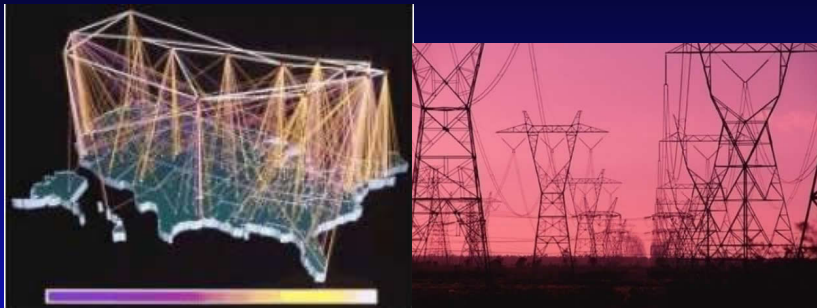
The Internet

- Many users, if not the majority, are unaware of the economics underlying the provision of various Internet services.
- Although the technology associated with the existing Internet is rather well-understood, the economics of the associated services have been less studied.

The Internet

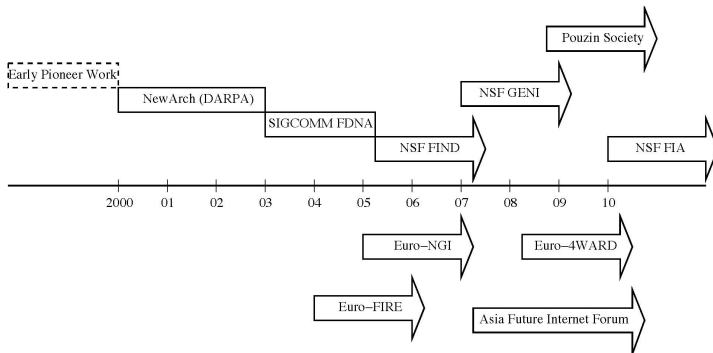
- Many users, if not the majority, are unaware of the economics underlying the provision of various Internet services.
- Although the technology associated with the existing Internet is rather well-understood, the economics of the associated services have been less studied.
- Modeling and computational frameworks that capture the competitive behavior of decision-makers ranging from service providers to network providers are still in their infancy. This may be due, in part, to unawareness of appropriate methodological frameworks.

Other Network Systems Behave Like the Internet



Transportation networks, electric power networks, supply chains, and even multitiered financial networks!

Historical Perspective



The Existing Internet

Much of the Internet's success comes from its ability to support a wide range of service at the edge of the network.

The Existing Internet

Much of the Internet's success comes from its ability to support a wide range of service at the edge of the network.

However, the Internet offers little choice of service inside the network.

The Existing Internet

Much of the Internet's success comes from its ability to support a wide range of service at the edge of the network.

However, the Internet offers little choice of service inside the network.

It is widely agreed that this limitation inhibits the development and deployment of new networking services, protocols, security designs, management frameworks, and other components that are essential to support the increasingly diverse systems, applications, and communication paradigms of the next-generation Internet.

Envisioning a New Kind of Internet – ChoiceNet

Envisioning a New Kind of Internet



We are one of five teams funded by NSF as part of the Future Internet Architecture (FIA) project.

Our project is: *Network Innovation Through Choice* and the envisioned architecture is *ChoiceNet*.

Team:

University of Kentucky: Jim Griffioen, Ken Calvert

North Carolina State University:
Rudra Dutta, George Rouskas

RENCI/UNC: Ilia Baldine

University of Massachusetts Amherst:
Tilman Wolf, Anna Nagurney

USA NSF Future Internet Architecture (FIA) Projects

- Named Data Networking (NDN) – UCLA (lead) – Content-centric, focus on “what” not “where”
- MobilityFirst – Rutgers University (lead) – Cellular convergence (4-5B devices) interconnected vehicles
- NEBULA – University of Pennsylvania (lead) – Reliable, high-speed core interconnecting data centers
- eXpressive Internet Architecture (XIA) – Carnegie Mellon University (lead) – Rich set of communication entities as network principals
- ChoiceNet – University of Massachusetts Amherst (lead) – project started September 2011; assigned FIA status in 2012.

Some of Our Publications on This Project

[1] Nagurney, A., Li, D., 2013. A dynamic network oligopoly model with transportation costs, product differentiation, and quality competition. *Computational Economics*, in press.

[2] Nagurney, A., Li, D., Wolf, T., Saberi, S., 2013. A network economic game theory model of a service-oriented Internet with choices and quality competition. *Netnomics* 14(1-2), 1-25.

[3] Rouskas, G. N., Baldine, I., Calvert, K., Dutta, R., Griffioen, J., Nagurney, A., Wolf, T., 2013. ChoiceNet: Network innovation through choice. In *Proceedings of the 17th Conference on Optical Network Design and Modeling (ONDM 2013)*, April 16-19, Brest, France. (Invited paper).

Some of Our Publications on This Project

[4] Wolf, T., Griffioen, J., Calvert, K., Dutta, R., Rouskas, G., Baldine, I., Nagurney, A., 2012. Choice as a principle in network architecture. In *Proceedings of ACM SIGCOMM 2012*, Helsinki, Finland, August 13-17.

[5] Wolf, T., Zink, M., Nagurney, A., 2013. The cyber-physical marketplace: A framework for large-scale horizontal integration in distributed cyber-physical systems. In *Proceedings of The Third International Workshop on Cyber-Physical Networking Systems*, Philadelphia, PA, July 11-13.

[6] Wolf, T., Griffioen, J., Calvert, K., Dutta, R., Rouskas, G., Baldine, I., Nagurney, A., 2013. ChoiceNet: Toward an Economy Plane for the Internet, December.

Network Economics Conundrums

New architectures are focusing on networking technology, and not on economic interactions. Also, they lack in mechanisms to introduce competition and market forces.

In addition, existing economic models cannot be deployed in today's Internet: no mechanisms in order to create and discover contracts with any provider and to do so on short-time scales, and time-scales of different lengths.

ChoiceNet Goals

- Expose choices throughout the network
 - Network is no longer a “black box”
- Interactions between technological alternatives and relationships
 - Introduction of a dynamic “economy plane”
 - Money as a driver to overcome inertia by providers
 - Market forces can play out within the network itself
- Services are at the core of ChoiceNet – “everything is a service”
 - Services provide a benefit but entail a cost
 - Services are created, composed, sold, verified, etc.

ChoiceNet Principles

Competition Drives Innovation!

ChoiceNet Principles

Competition Drives Innovation!

Services are at core of ChoiceNet

(“everything is a service”)

Services provide a benefit, have a cost

Services are created, composed, sold,
verified, etc.

ChoiceNet Principles

Competition Drives Innovation!

Services are at core of ChoiceNet

(“everything is a service”)

Services provide a benefit, have a cost

Services are created, composed, sold,
verified, etc.

“Encourage alternatives” Provide
building blocks for different types of
services

ChoiceNet Principles

Competition Drives Innovation!

Services are at core of ChoiceNet

(“everything is a service”)

Services provide a benefit, have a cost

Services are created, composed, sold,
verified, etc.

“Encourage alternatives” Provide
building blocks for different types of
services

“Know what happened” Ability to
evaluate services

ChoiceNet Principles

Competition Drives Innovation!

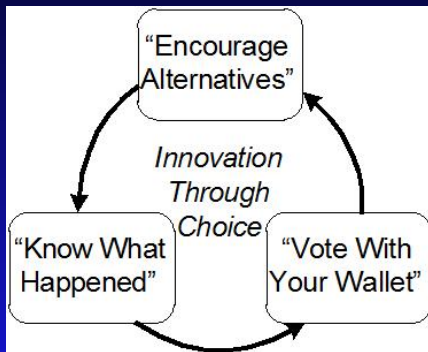
Services are at core of ChoiceNet
(“everything is a service”)

Services provide a benefit, have a cost
Services are created, composed, sold,
verified, etc.

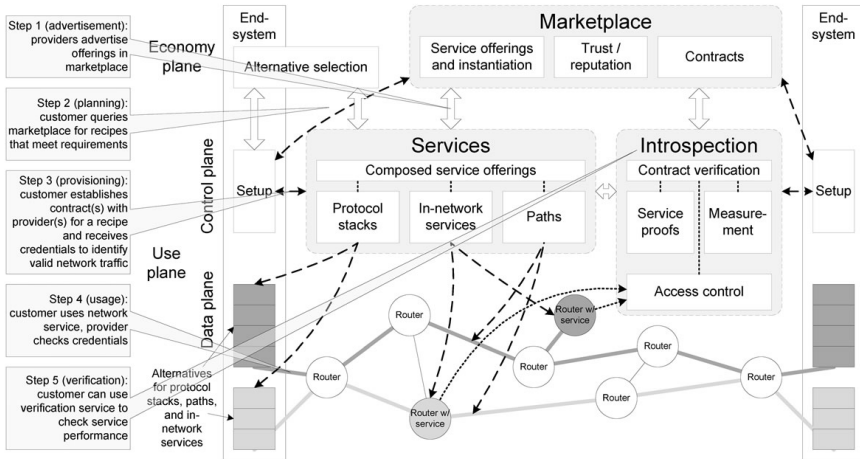
“Encourage alternatives” Provide
building blocks for different types of
services

“Know what happened” Ability to
evaluate services

“Vote with your wallet” Reward good
services!



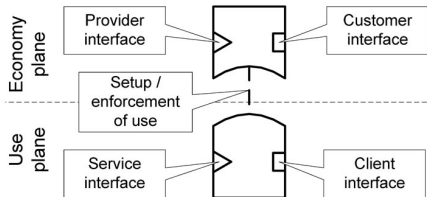
ChoiceNet Architecture



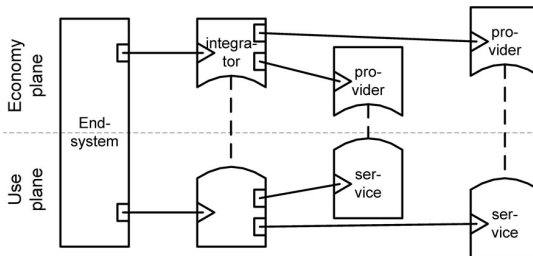
Entities in ChoiceNet

- ChoiceNet enables the composition of services and economic relationships
 - Economy plane: customer-provider relationships
 - Use plane: client-service relationships
 - Positive feature is the ability to reflect real-world relationships.

Entities in ChoiceNet



(a) Interfaces of entities in ChoiceNet.



(b) Construction of service from multiple other services.

Provider Ecosystem

- Incentives for participation?
 - Everyone can be rewarded (host, verifier, author, integrator)
 - Innovative and good services get rewarded
- Payments among actors to sustain viability
 - Economy plane distributes value (i.e., money)
- Same commercial entities as today?
 - Similar providers, but also finer-grained providers
 - New providers for composition and verification.

ChoiceNet Technologies (in progress)

- Economy plane

- Methods for describing composing, and instantiating services
- Market places for connecting customers and providers (i.e., search for services)
- IDs associated with entities

- Use plane

- Verification of the economy plane contracts in use plane
- Measurement services to verify offerings.

Use Cases Enabled by ChoiceNet

- ChoiceNet / economy plane enables new business models in the Internet
 - Very dynamic economic relationships are possible
 - All entities get rewarded.
- Examples
 - Movie streaming
 - reading *The New York Times* in a coffee shop (short-term and long-term contracts)
 - Customers as providers.



Methodologies for Formulation, Analysis, and Computations

The Variational Inequality Problem

We utilize the theory of variational inequalities for the formulation, analysis, and solution of both centralized and decentralized network problems.

Definition: The Variational Inequality Problem

The finite-dimensional variational inequality problem, $VI(F, \mathcal{K})$, is to determine a vector $X^ \in \mathcal{K}$, such that:*

$$\langle F(X^*), X - X^* \rangle \geq 0, \quad \forall X \in \mathcal{K},$$

where F is a given continuous function from \mathcal{K} to R^N , \mathcal{K} is a given closed convex set, and $\langle \cdot, \cdot \rangle$ denotes the inner product in R^N .

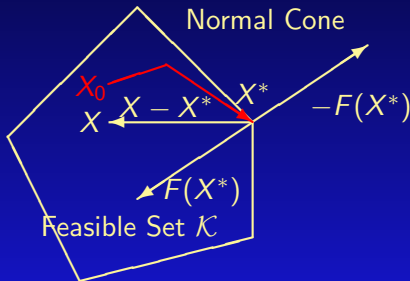
The variational inequality problem contains, as special cases, such mathematical programming problems as:

- systems of equations,
- optimization problems,
- complementarity problems,
- and is related to the fixed point problem.

Hence, it is a natural methodology for a spectrum of congested network problems from centralized to decentralized ones as well as to design problems.

Geometric Interpretation of $\text{VI}(F, \mathcal{K})$ and a Projected Dynamical System (Dupuis and Nagurney, Nagurney and Zhang)

In particular, $F(X^*)$ is “orthogonal” to the feasible set \mathcal{K} at the point X^* .



Associated with a VI is a Projected Dynamical System, which provides a natural underlying dynamics associated with travel (and other) behavior to the equilibrium.

To model the *dynamic behavior of the Internet*, we utilize *projected dynamical systems* (PDSs) advanced by Dupuis and Nagurney (1993) in *Annals of Operations Research* and by Nagurney and Zhang (1996) in our book *Projected Dynamical Systems and Variational Inequalities with Applications*.

Such nonclassical dynamical systems are now being used in *evolutionary games* (Sandholm (2005, 2011)), *ecological predator-prey networks* (Nagurney and Nagurney (2011a, b)), and even *neuroscience* (Girard et al. (2008)).

Background Material



The Game Theory Model

Some Features of Our Model

We build on the recent work on game theory frameworks for a service-oriented Internet with the goal of expanding the generality of applicable game theory models that are also computable.

By services we mean not only content, such as news, videos, music, etc., but also services associated with, for example, cloud computing.

The game theory model that we present here is inspired by that of Zhang, Nabipay, Odlyzko, and Guerin (2010) who employed Cournot and Bertrand games to model competition among service providers and among network providers, with the former competing in a Cournot manner, and the latter in a Bertrand manner. The two types of competition were then unified in a Stackelberg game.

Some Features of Our Model

Zhang et al. (2010) focused only on a two service provider, two network provider, and two user network configuration along with a linear demand function to enable closed form analytical solutions. They did not capture the quality of network provision.

Altman et al. (2011) emphasized the need for metrics for quality of service and the Internet and also provided an excellent review of game theory models, and noted that many of the models in the existing literature considered only one or two service providers.

Some Features of Our Model

A notable feature of our modeling approach is that it allows for *composition*, in that users at demand markets have associated demand price functions that reflect how much they are willing to pay for the service and the network provision combination, as a function of service volumes and quality levels. Such an idea is motivated, in part, to provide consumers with more choices (see Wolf et al. (2012)).

Our framework can be used as the foundation for the further disaggregation of decision-making and the inclusion of additional topological constructs, say, in expanding the paths, which may reflect the transport of services at the more detailed level of expanded sequences of links.

Some More References

Our contributions fall under *network economics* as well as *computational management science*.

Some of the early papers on network economics and the Internet are the works of: MacKie-Mason and Varian (1995), Varian (1996), Kelly (1997), MacKnight and Bailey (1997), Kausar, Briscoe, and Crowcroft (1999), and Odlyzko (2000).

More recent contributions: Ros and Tuffin (2004), He and Walrand (2005), Shakkottai and Srikant (2006), Shen and Basar (2007), and Neely (2007).

Some More References

Lv and Rouskas (2010) focused on the modeling of Internet service providers and the pricing of tiered network services. They provided both models and an algorithm, along with computational results, a contribution that is rare in this stream of literature. They assumed that the users are homogeneous, whereas we consider distinct demand price functions associated with the demand markets and the composition of service provider services and network provision.

The Game Theory Model

This part of the presentation is based on the paper, “A Cournot-Nash–Bertrand Game Theory Model of a Service-Oriented Internet with Price and Quality Competition Among Network Transport Providers,” A. Nagurney and T. Wolf, *Computational Management Science*, (2013), in press.

The Game Theory Model

There are m service providers, with a typical service provider denoted by i , n network providers, which provide “transport” of the services to the demand markets, with a typical one denoted by j , and o demand markets associated with the users of the services and network provision. A typical demand market is denoted by k .

The service providers offer multiple different services such as movies for video streaming, music for downloading, news, etc. Users can select among different service offerings (e.g., movie streaming from service provider 1 vs. movie streaming from service provider 2).

Different network providers can be used for data communication over the Internet (i.e., “transport”) between the service providers and the users.

In addition, we explicitly handle the quality level among network providers.

The Model

We allow for consumers to differentiate among the services provided by the service providers.

The Model

We allow for consumers to differentiate among the services provided by the service providers.

It is assumed that the service providers compete under the Cournot-Nash equilibrium concept of non-cooperative behavior and select their service volumes (quantities).

The Model

We allow for consumers to differentiate among the services provided by the service providers.

It is assumed that the service providers compete under the Cournot-Nash equilibrium concept of non-cooperative behavior and select their service volumes (quantities).

The network providers, in turn, compete with prices a la Bertrand and with quality levels.

The Model

We allow for consumers to differentiate among the services provided by the service providers.

It is assumed that the service providers compete under the Cournot-Nash equilibrium concept of non-cooperative behavior and select their service volumes (quantities).

The network providers, in turn, compete with prices a la Bertrand and with quality levels.

The consumers, in turn, signal their preferences for the services and network provision via the demand price functions associated with the demand markets. The demand price functions are, in general, functions of the service/network provision combinations at all the demand markets as well as the quality levels of network provision, since the focus here is on *composition* and having choices.

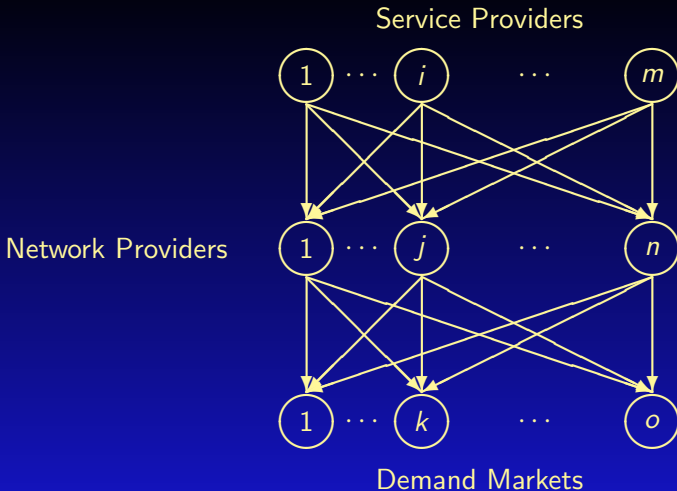


Figure 1: The Network Structure of the Cournot-Nash-Bertrand Model for a Service-Oriented Internet

Table 1: Notation for the Game Theoretic Cournot-Nash-Bertrand Model

Notation	Definition
Q_{ijk}	nonnegative service volume from i to k via j . We group the $\{Q_{ijk}\}$ elements into vector $Q \in R_+^{mno}$.
s_i	service volume (output) produced by service provider i . We group the $\{s_i\}$ elements into vector $s \in R_+^m$.
d_{ijk}	demand for service i transported by j to demand market k . We group the $\{d_{ijk}\}$ elements into vector $d \in R^{mno}$.
q_{ijk}	nonnegative quality level of network provider j transporting service i to k . We group $\{q_{ijk}\}$ elements into vector $q \in R_+^{mno}$.
π_{ijk}	price charged by network provider j for transporting a unit of service provided by i via j to k . We group the $\{\pi_{ijk}\}$ elements into vector $\pi \in R^{mno}$.
$f_i(s)$	total production cost of service provider i .
$\rho_{ijk}(d, q)$	demand price at k with service i transported via j .
$c_{ijk}(Q, q)$	transportation cost with delivering service i via j to k .
$oc_{ijk}(\pi_{ijk})$	opportunity cost with pricing by network provider j services from i to k .

The Behavior of the Service Providers and Their Optimality Conditions

The service providers seek to maximize their individual profits, where the profit function for service provider i ; $i = 1, \dots, m$ is given by the expression:

$$\sum_{j=1}^n \sum_{k=1}^o \rho_{ijk}(d, q^*) Q_{ijk} - f_i(s) - \sum_{j=1}^n \sum_{k=1}^o \pi_{ijk}^* Q_{ijk} \quad (1)$$

subject to the constraints:

$$s_i = \sum_{j=1}^n \sum_{k=1}^o Q_{ijk}, \quad i = 1, \dots, m, \quad (2)$$

$$d_{ijk} = Q_{ijk}, \quad i = 1, \dots, m; j = 1, \dots, n, \quad (3)$$

$$Q_{ijk} \geq 0, \quad j = 1, \dots, n; k = 1, \dots, o. \quad (4)$$

The Behavior of the Service Providers and Their Optimality Conditions

In view of constraint (2), we can define the production cost functions $\hat{f}_i(Q)$; $i = 1, \dots, m$, as follows:

$$\hat{f}_i(Q) \equiv f_i(s), \quad (5)$$

and, in view of constraint (3), we can also define the demand price functions $\hat{\rho}_{ijk}(Q, q)$; $i = 1, \dots, m$; $j = 1, \dots, n$; $k = 1, \dots, o$, such that

$$\hat{\rho}_{ijk}(Q, q) \equiv \rho_{ijk}(d, q). \quad (6)$$

We assume that the production cost and the demand price functions are continuous and continuously differentiable. We also assume that the production cost functions are convex and that the demand price functions are monotonically decreasing in service volumes but increasing in the quality of network provision.

The Behavior of the Service Providers and Their Optimality Conditions

Therefore, the profit maximization problem for service provider i ; $i = 1, \dots, m$, with its profit expression denoted by U_i^1 , which also represents its utility function, with the superscript 1 reflecting the first (top) tier of decision-makers in Figure 1, can be reexpressed as:

$$\begin{aligned} \text{Maximize } U_i^1(Q, q^*, \pi^*) = & \sum_{j=1}^n \sum_{k=1}^o \hat{\rho}_{ijk}(Q, q^*) Q_{ijk} - \hat{f}_i(Q) \\ & - \sum_{j=1}^n \sum_{k=1}^o \pi_{ijk}^* Q_{ijk} \end{aligned} \quad (7)$$

subject to: (4).

The Behavior of the Service Providers and Their Optimality Conditions

For service provider i , we group all its $\{Q_{ijk}\}$ elements, which are its strategic variables, into vector Q_i . The strategic variables of service provider i are its service transport volumes $\{Q_i\}$. In view of (1) - (7), we may write the profit functions of the service providers as functions of the service provision/transportation pattern, that is,

$$U^1 = U^1(Q, q, \pi), \quad (8)$$

where U^1 is the m -dimensional vector with components: $\{U_1^1, \dots, U_m^1\}$. Let K^{1i} denote the feasible set corresponding to service provider i , where $K^{1i} \equiv \{Q_i | Q_i \geq 0\}$ and define $K^1 \equiv \prod_{i=1}^m K^{1i}$.

The Behavior of the Service Providers and Their Optimality Conditions

We consider the oligopolistic market mechanism, in which the m service providers supply their services in a non-cooperative fashion, each one trying to maximize its own profit.

We seek to determine a nonnegative service volume pattern Q^* for which the m service providers will be in a state of equilibrium as defined below. In particular, Nash (1950, 1951) generalized Cournot's concept of an equilibrium among several players, in what has been come to be called a non-cooperative game.

Definition 1: Cournot-Nash Equilibrium with Service Differentiation and Network Provision Choices. *A service volume pattern $Q^* \in K^1$ is said to constitute a Cournot-Nash equilibrium if for each service provider i ; $i = 1, \dots, m$:*

$$U_i^1(Q_i^*, \hat{Q}_i^*, q^*, \pi^*) \geq U_i^1(Q_i, \hat{Q}_i^*, q^*, \pi^*), \quad \forall Q_i \in K^{1i}, \quad (9)$$

where

$$\hat{Q}_i^* \equiv (Q_1^*, \dots, Q_{i-1}^*, Q_{i+1}^*, \dots, Q_m^*). \quad (10)$$

Theorem 1: Variational Inequality Formulations of

Cournot-Nash Equilibrium. Assume that for each service provider i the profit function $U_i^1(Q, q, \pi)$ is concave with respect to the variables in $\{Q_i\}$ and is continuous and continuously differentiable. Then, $Q^* \in K^1$ is a Cournot-Nash equilibrium according to Definition 1 if and only if it satisfies

$$-\sum_{i=1}^m \sum_{j=1}^n \sum_{k=1}^o \frac{\partial U_i^1(Q^*, q^*, \pi^*)}{\partial Q_{ijk}} \times (Q_{ijk} - Q_{ijk}^*) \geq 0, \quad \forall Q \in K^1, \quad (11)$$

or, equivalently, $Q^* \in K^1$ is a Cournot-Nash equilibrium service volume pattern if and only if it satisfies the variational inequality

$$\sum_{i=1}^m \sum_{j=1}^n \sum_{k=1}^o \left[\frac{\partial \hat{f}_i(Q^*)}{\partial Q_{ijk}} + \pi_{ijk}^* - \rho_{ijk}(Q^*, q^*) \right. \\ \left. - \sum_{h=1}^n \sum_{l=1}^o \frac{\partial \rho_{ihl}(Q^*, q^*)}{\partial Q_{ijk}} \times Q_{ihl}^* \right] \times (Q_{ijk} - Q_{ijk}^*) \geq 0, \quad \forall Q \in K^1. \quad (12)$$

Proof: (11) follows directly from Gabay and Moulin (1980) and Dafermos and Nagurney (1987). In order to obtain (12) from (11), we note that $\forall i, j, k$:

$$-\frac{\partial U_i^1(Q^*, q^*, \pi^*)}{\partial Q_{ijk}} = \left[\frac{\partial \hat{f}_i(Q^*)}{\partial Q_{ijk}} + \pi_{ijk}^* - \rho_{ijk}(Q^*, q^*) - \sum_{h=1}^n \sum_{l=1}^o \frac{\partial \rho_{ihl}(Q^*, q^*)}{\partial Q_{ijk}} \times Q_{ihl}^* \right]. \quad (13)$$

Multiplying the expression in (13) by $(Q_{ijk} - Q_{ijk}^*)$ and summing the resultant over all i, j , and k yields (12). \square

The Behavior of the Network Providers and Their Optimality Conditions

The network providers also seek to maximize their individual profits. They have as their strategic variables the prices that they charge for the transport of the services and the quality levels. The optimization problem faced by network provider j ; $j = 1, \dots, n$ is given by

$$\text{Maximize } U_j^2(Q^*, q, \pi) = \sum_{i=1}^m \sum_{k=1}^o \pi_{ijk} Q_{ijk}^* - \sum_{i=1}^m \sum_{k=1}^o c_{ijk}(Q^*, q) - o c_{ijk}(\pi_{ijk}) \quad (14)$$

subject to:

$$\pi_{ijk} \geq 0, \quad i = 1, \dots, m; k = 1, \dots, o, \quad (15)$$

$$q_{ijk} \geq 0, \quad i = 1, \dots, m; k = 1, \dots, o. \quad (16)$$

The Behavior of the Network Providers and Their Optimality Conditions

We group network provider j 's prices $\{\pi_{ijk}\}$ into the vector π_j and its quality levels $\{q_{ijk}\}$ into the vector q_j . We also group the network provider utility functions, as given in (14), into the vector U^2 as in (17):

$$U^2 = U^2(Q, q, \pi). \quad (17)$$

Let K^{2j} denote the feasible set corresponding to network provider j , such that $K^{2j} \equiv \{(q_j, \pi_j) | q_j \geq 0, \pi_j \geq 0\}$ and $K^2 \equiv \prod_{j=1}^n K^{2j}$.

Definition 2: Bertrand Equilibrium in Transport Prices and Quality. A quality level pattern and transport price pattern $(q^*, \pi^*) \in K^2$ is said to constitute a Bertrand equilibrium if for each network provider $j; j = 1, \dots, n$:

$$U_j^2(Q^*, q_j^*, \hat{q}_j^*, \pi_j^*, \hat{\pi}_j^*) \geq U_j^2(Q^*, q_j, \hat{q}_j^*, \pi_j, \hat{\pi}_j^*), \quad \forall (q_j, \pi_j) \in K^{2j}, \quad (18)$$

where

$$\hat{q}_j^* \equiv (q_1^*, \dots, q_{j-1}^*, q_{j+1}^*, \dots, q_n^*), \quad (19)$$

$$\hat{\pi}_j^* \equiv (\pi_1^*, \dots, \pi_{j-1}^*, \pi_{j+1}^*, \dots, \pi_n^*). \quad (20)$$

According to (18), a Bertrand equilibrium is established if no network provider can unilaterally improve upon its profits by selecting an alternative vector of quality levels and transport prices.

Theorem 2: Variational Inequality Formulations of Bertrand Equilibrium. Assume that for each network provider j the profit function $U_j^2(Q, q, \pi)$ is concave with respect to the variables in $\{q_j\}$ and in $\{\pi_j\}$ and is continuous and continuously differentiable. Then, $(q^*, \pi^*) \in K^2$ is a Bertrand equilibrium according to Definition 2 if and only if it satisfies the variational inequality

$$\begin{aligned}
 & - \sum_{j=1}^n \sum_{i=1}^m \sum_{k=1}^o \frac{\partial U_j^2(Q^*, q^*, \pi^*)}{\partial q_{ijk}} \times (q_{ijk} - q_{ijk}^*) \\
 & - \sum_{j=1}^n \sum_{i=1}^m \sum_{k=1}^o \frac{\partial U_j^2(Q^*, q^*, \pi^*)}{\partial \pi_{ijk}} \times (\pi_{ijk} - \pi_{ijk}^*) \geq 0, \quad \forall (q, \pi) \in K^2,
 \end{aligned}
 \tag{21}$$

or, equivalently, $(q^*, \pi^*) \in K^2$ is a Bertrand price and quality level equilibrium pattern if and only if it satisfies

$$\sum_{j=1}^n \sum_{i=1}^m \sum_{k=1}^o \left[\sum_{h=1}^m \sum_{l=1}^o \frac{\partial c_{hjl}(Q^*, q^*)}{\partial q_{ijk}} \right] \times (q_{ijk} - q_{ijk}^*)$$

$$+ \sum_{j=1}^n \sum_{i=1}^m \sum_{k=1}^o \left[-Q_{ijk}^* + \frac{\partial oc(\pi_{ijk}^*)}{\partial \pi_{ijk}} \right] \times (\pi_{ijk} - \pi_{ijk}^*) \geq 0, \quad \forall (q, \pi) \in K^2.$$

(22)

Proof: Similar to the proof of Theorem 1.

The Integrated Cournot-Nash-Bertrand Equilibrium Conditions and Variational Inequality Formulations

We are now ready to present the Cournot-Nash-Bertrand equilibrium conditions. We let $K^3 \equiv K^1 \times K^2$ denote the feasible set for the integrated model. We assume the same assumptions on the functions as previously.

Definition 3: Cournot-Nash-Bertrand Equilibrium in Service Differentiation, Transport Network Prices, and Quality. *A service volume, quality level, and transport price pattern $(Q^*, q^*, \pi^*) \in K^3$ is a Cournot-Nash-Bertrand equilibrium if it satisfies (9) and (18) simultaneously.*

Theorem 3: Variational Inequality Formulations of Cournot-Nash-Bertrand Equilibrium. *Under the same assumptions as given in Theorems 1 and 2, $(Q^*, q^*, \pi^*) \in K^3$ is a Cournot-Nash-Bertrand equilibrium according to Definition 3 if and only if it satisfies the variational inequality:*

$$\begin{aligned}
 & - \sum_{i=1}^m \sum_{j=1}^n \sum_{k=1}^o \frac{\partial U_i^1(Q^*, q^*, \pi^*)}{\partial Q_{ijk}} \times (Q_{ijk} - Q_{ijk}^*) \\
 & - \sum_{j=1}^n \sum_{i=1}^m \sum_{k=1}^o \frac{\partial U_j^2(Q^*, q^*, \pi^*)}{\partial q_{ijk}} \times (q_{ijk} - q_{ijk}^*) \\
 & - \sum_{j=1}^n \sum_{i=1}^m \sum_{k=1}^o \frac{\partial U_j^2(Q^*, q^*, \pi^*)}{\partial \pi_{ijk}} \times (\pi_{ijk} - \pi_{ijk}^*) \geq 0, \quad \forall (Q, q, \pi) \in K^3,
 \end{aligned}
 \tag{23}$$

or, equivalently, the variational inequality problem:

$$\begin{aligned}
 & \sum_{i=1}^m \sum_{j=1}^n \sum_{k=1}^o \left[\frac{\partial \hat{f}_i(Q^*)}{\partial Q_{ijk}} + \pi_{ijk}^* \right. \\
 & \left. - \rho_{ijk}(Q^*, q^*) - \sum_{h=1}^n \sum_{l=1}^o \frac{\partial \rho_{ihl}(Q^*, q^*)}{\partial Q_{ijk}} \times Q_{ihl}^* \right] \times (Q_{ijk} - Q_{ijk}^*) \\
 & + \sum_{j=1}^n \sum_{i=1}^m \sum_{k=1}^o \left[\sum_{h=1}^m \sum_{l=1}^o \frac{\partial c_{hjl}(Q^*, q^*)}{\partial q_{ijk}} \right] \times (q_{ijk} - q_{ijk}^*) \\
 & + \sum_{j=1}^n \sum_{i=1}^m \sum_{k=1}^o \left[-Q_{ijk}^* + \frac{\partial \phi_{ijk}(\pi_{ijk}^*)}{\partial \pi_{ijk}} \right] \times (\pi_{ijk} - \pi_{ijk}^*) \geq 0, \forall (Q, q, \pi) \in K^3.
 \end{aligned}
 \tag{24}$$

We now put variational inequality (24) into standard form: determine $X^* \in \mathcal{K}$ where X is a vector in R^N , $F(X)$ is a continuous function such that $F(X) : X \mapsto \mathcal{K} \subset R^N$, and

$$\langle F(X^*), X - X^* \rangle \geq 0, \quad \forall X \in \mathcal{K}, \quad (25)$$

where $\langle \cdot, \cdot \rangle$ is the inner product in the N -dimensional Euclidean space, and \mathcal{K} is closed and convex. We define the vector $X \equiv (Q, q, \pi)$ and $\mathcal{K} \equiv K^3$. Also, here $N = 3mno$. The components of F are then given by: for $i = 1, \dots, m$; $j = 1, \dots, n$; $k = 1, \dots, o$:

$$F_{ijk}^1(X) = \frac{\partial \hat{f}_i(Q)}{\partial Q_{ijk}} + \pi_{ijk} - \rho_{ijk}(Q, q) - \sum_{h=1}^n \sum_{l=1}^o \frac{\partial \rho_{ihl}(Q, q)}{\partial Q_{ijk}} \times Q_{ihl}, \quad (26)$$

$$F_{ijk}^2(X) = \sum_{h=1}^m \sum_{l=1}^o \frac{\partial c_{hjl}(Q, q)}{\partial q_{ijk}}, \quad (27)$$

$$F_{ijk}^3(X) = -Q_{ijk} + \frac{\partial \phi_{ijk}(\pi_{ijk})}{\partial \pi_{ijk}}. \quad (28)$$

The Underlying Dynamics

The Underlying Dynamics

In our framework, the rate of change of the service volume between a service provider i and demand market k via network provider j is in proportion to $-F_{ijk}^1(X)$, as long as the service volume Q_{ijk} is positive. Namely, when $Q_{ijk} > 0$,

$$\dot{Q}_{ijk} = \frac{\partial U_i^1(Q, q, \pi)}{\partial Q_{ijk}}, \quad (29)$$

where \dot{Q}_{ijk} denotes the rate of change of Q_{ijk} . However, when $Q_{ijk} = 0$, the nonnegativity condition (4) forces the service volume Q_{ijk} to remain zero when $\frac{\partial U_i^1(Q, q, \pi)}{\partial Q_{ijk}} \leq 0$. Hence, in this case, we are only guaranteed of having possible increases of the service volume. Namely, when $Q_{ijk} = 0$,

$$\dot{Q}_{ijk} = \max\left\{0, \frac{\partial U_i^1(Q, q, \pi)}{\partial Q_{ijk}}\right\}. \quad (30)$$

The Underlying Dynamics

We may write (29) and (30) concisely as:

$$\dot{Q}_{ijk} = \begin{cases} \frac{\partial U_i^1(Q, q, \pi)}{\partial Q_{ijk}}, & \text{if } Q_{ijk} > 0 \\ \max\{0, \frac{\partial U_i^1(Q, q, \pi)}{\partial Q_{ijk}}\}, & \text{if } Q_{ijk} = 0. \end{cases} \quad (31)$$

The Underlying Dynamics

As for the quality levels (cf. (16)), when $q_{ijk} > 0$, then

$$\dot{q}_{ijk} = \frac{\partial U_j^2(Q, q, \pi)}{\partial q_{ijk}}, \quad (32)$$

where \dot{q}_{ijk} denotes the rate of change of q_{ijk} ; otherwise:

$$\dot{q}_{ijk} = \max\left\{0, \frac{\partial U_j^2(Q, q, \pi)}{\partial q_{ijk}}\right\}, \quad (33)$$

since q_{ijk} must be nonnegative.

Combining (32) and (33), we may write:

$$\dot{q}_{ijk} = \begin{cases} \frac{\partial U_j^2(Q, q)}{\partial q_{ijk}}, & \text{if } q_{ijk} > 0 \\ \max\left\{0, \frac{\partial U_j^2(Q, q)}{\partial q_{ijk}}\right\}, & \text{if } q_{ijk} = 0. \end{cases} \quad (34)$$

The Underlying Dynamics and Stability Analysis

Using similar arguments as above, we can conclude that for the network transport prices, when $\pi_{ijk} > 0$, then

$$\dot{\pi}_{ijk} = \frac{\partial U_j^2(Q, q, \pi)}{\partial \pi_{ijk}}, \quad (35)$$

where $\dot{\pi}_{ijk}$ denotes the rate of change of π_{ijk} ; otherwise (cf. (15)):

$$\dot{\pi}_{ijk} = \max\left\{0, \frac{\partial U_j^2(Q, q, \pi)}{\partial \pi_{ijk}}\right\}, \quad (36)$$

since π_{ijk} must be nonnegative. Hence, we have that:

$$\dot{\pi}_{ijk} = \begin{cases} \frac{\partial U_j^2(Q, q, \pi)}{\partial \pi_{ijk}}, & \text{if } \pi_{ijk} > 0 \\ \max\left\{0, \frac{\partial U_j^2(Q, q, \pi)}{\partial \pi_{ijk}}\right\}, & \text{if } \pi_{ijk} = 0. \end{cases} \quad (37)$$

The Underlying Dynamics

Applying (31), (34), and (37) to all $i = 1, \dots, m$; $j = 1, \dots, n$, and $k = 1, \dots, o$, and combining the resultants, yields the following pertinent ordinary differential equation (ODE) for the adjustment processes of the service volumes, quality levels, and transport network prices, in vector form, as:

$$\dot{X} = \Pi_{\mathcal{K}}(X, -F(X)), \quad (38)$$

where, since \mathcal{K} is a convex polyhedron, according to Dupuis and Nagurney (1993), $\Pi_{\mathcal{K}}(X, -F(X))$ is the projection, with respect to \mathcal{K} , of the vector $-F(X)$ at X defined as

$$\Pi_{\mathcal{K}}(X, -F(X)) = \lim_{\delta \rightarrow 0} \frac{P_{\mathcal{K}}(X - \delta F(X)) - X}{\delta} \quad (39)$$

with $P_{\mathcal{K}}$ denoting the projection map:

$$P(X) = \operatorname{argmin}_{z \in \mathcal{K}} \|X - z\|, \quad (40)$$

and where $\|\cdot\| = \langle x, x \rangle$. Hence, $F(X) = -\nabla U(Q, q, \pi)$, where $\nabla U(Q, q, \pi)$ is the vector of marginal utilities (profits).

The Underlying Dynamics

We cite the following theorem from Dupuis and Nagurney (1993). See also the book by Nagurney and Zhang (1996).

Theorem 4

X^ solves the variational inequality problem (25) if and only if it is a stationary point of the ODE (38), that is,*

$$\dot{X} = 0 = \Pi_{\mathcal{K}}(X^*, -F(X^*)). \quad (41)$$

This theorem demonstrates that the necessary and sufficient condition for a pattern $X^* = (Q^*, q^*, \pi^*)$ to be a Cournot-Nash-Bertrand equilibrium, according to Definition 3, is that $X^* = (Q^*, q^*, \pi^*)$ is a stationary point of the adjustment process defined by ODE (38), that is, X^* is the point at which $\dot{X} = 0$.

The Algorithm

The projected dynamical system yields continuous-time adjustment processes. However, for computational purposes, a discrete-time algorithm, which serves as an approximation to the continuous-time trajectories is needed.

We now recall the Euler method, which is induced by the general iterative scheme of Dupuis and Nagurney (1993). Specifically, iteration τ of the Euler method (see also Nagurney and Zhang (1996)) is given by:

$$X^{\tau+1} = P_{\mathcal{K}}(X^{\tau} - a_{\tau}F(X^{\tau})), \quad (42)$$

where $P_{\mathcal{K}}$ is the projection on the feasible set \mathcal{K} and F is the function that enters the variational inequality problem (19).

The Algorithm

As shown in Dupuis and Nagurney (1993) and Nagurney and Zhang (1996), for convergence of the general iterative scheme, which induces the Euler method, the sequence $\{a_\tau\}$ must satisfy: $\sum_{\tau=0}^{\infty} a_\tau = \infty$, $a_\tau > 0$, $a_\tau \rightarrow 0$, as $\tau \rightarrow \infty$.

Specific conditions for convergence of this scheme as well as various applications to the solutions of other game theory models can be found in Nagurney, Dupuis, and Zhang (1994), Nagurney, Takayama, and Zhang (1995), Cruz (2008), Nagurney (2010), and Nagurney and Li (2012).

The Algorithm

The elegance of this procedure for the computation of solutions to our model (in both the dynamic and static, that is, equilibrium, versions) can be seen in the following explicit formulae.

Explicit Formulae for the Euler Method Applied to the Cournot-Nash-Bertrand Game Theory Model

We have the following closed form expression for the service volumes:

$$Q_{ijk}^{\tau+1} = \max\{0, Q_{ijk}^{\tau} + a_{\tau}(\rho_{ijk}(Q^{\tau}, q^{\tau}) + \sum_{h=1}^n \sum_{l=1}^o \frac{\partial \rho_{ihl}(Q^{\tau}, q^{\tau})}{\partial Q_{ijk}} \times Q_{ihl}^{\tau} - \pi_{ijk}^{\tau} - \frac{\partial \hat{f}_i(Q^{\tau})}{\partial Q_{ijk}})\}, \forall i, j, k,$$

and the following closed form expression for the quality levels:

$$q_{ijk}^{\tau+1} = \max\{0, q_{ijk}^{\tau} + a_{\tau}(-\sum_{h=1}^m \sum_{l=1}^o \frac{\partial c_{hjl}(Q^{\tau}, q^{\tau})}{\partial q_{ijk}})\}, \forall i, j, k,$$

The Algorithm

with the explicit formulae for the network transport prices being:

$$\pi_{ijk}^{\tau+1} = \max\{0, \pi_{ijk}^{\tau} + a_{\tau}(Q_{ijk}^{\tau} - \frac{\partial oc_{ijk}(\pi_{ijk})}{\partial \pi_{ijk}})\}, \forall i, j, k.$$

The Algorithm

We now provide the convergence result. The proof is direct from Theorem 5.8 in Nagurney and Zhang (1996).

Theorem 5

In the Cournot-Nash-Bertrand model for a service-oriented Internet, let $F(X) = -\nabla U(Q, q, \pi)$ be strongly monotone. Also, assume that F is uniformly Lipschitz continuous. Then there exists a unique equilibrium service volume, quality level, and price pattern $(Q^, q^*, \pi^*) \in \mathcal{K}$ and any sequence generated by the Euler method as given by (42) above, where $\{a_\tau\}$ satisfies $\sum_{\tau=0}^{\infty} a_\tau = \infty$, $a_\tau > 0$, $a_\tau \rightarrow 0$, as $\tau \rightarrow \infty$ converges to (Q^*, q^*, π^*) .*

Numerical Examples

Numerical Examples

We applied the Euler method to compute the Cournot - Nash - Bertrand equilibrium for several examples. We set $\{a_\tau\} = 1(1, \frac{1}{2}, \frac{1}{2}, \frac{1}{3}, \frac{1}{3}, \frac{1}{3}, \dots)$. The convergence criterion was that the absolute value of the difference of the iterates at two successive iterations was less than or equal to 10^{-4} . There were 3 service providers, 2 network providers, and 2 demand markets.

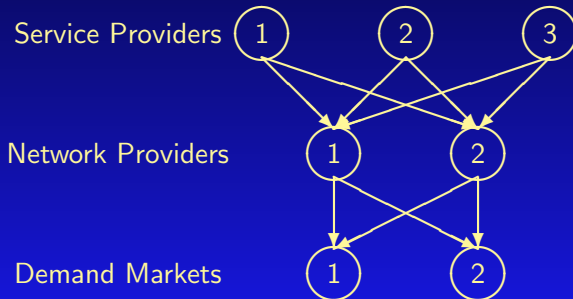


Figure 2: Network Topology for the Numerical Examples

Baseline Example 1

The data for this numerical example, from which we then construct subsequent variants, were as follows.

The production cost functions were:

$$\hat{f}_1 = 2(Q_{111} + Q_{112} + Q_{121} + Q_{122})^2 + (Q_{111} + Q_{112} + Q_{121} + Q_{122}),$$

$$\hat{f}_2 = (Q_{211} + Q_{212} + Q_{221} + Q_{222})^2 + (Q_{211} + Q_{212} + Q_{221} + Q_{222}),$$

$$\hat{f}_3 = 3(Q_{311} + Q_{312} + Q_{321} + Q_{322})^2 + (Q_{311} + Q_{312} + Q_{321} + Q_{322}).$$

The demand price functions were:

$$\hat{p}_{111} = -Q_{111} - .5Q_{112} + q_{111} + 100, \quad \hat{p}_{112} = -2Q_{112} - 1Q_{111} + q_{112} + 200,$$

$$\hat{p}_{121} = -2Q_{121} - .5Q_{111} + .5q_{121} + 100, \quad \hat{p}_{122} = -3Q_{122} - Q_{112} + .5q_{122} + 150,$$

$$\hat{p}_{211} = -1Q_{211} - .5Q_{212} + .3q_{211} + 100, \quad \hat{p}_{212} = -3Q_{212} + .8q_{212} + 200,$$

$$\hat{p}_{221} = -2Q_{221} - 1Q_{222} + q_{221} + 140, \quad \hat{p}_{222} = -3Q_{222} - Q_{121} + q_{221} + 300,$$

$$\hat{p}_{311} = -4Q_{311} + .5q_{311} + 230, \quad \hat{p}_{312} = -2Q_{312} - Q_{321} + .3q_{312} + 150,$$

$$\hat{p}_{321} = -3Q_{321} - Q_{311} + .2q_{321} + 200, \quad \hat{p}_{322} = -4Q_{322} + .7q_{322} + 300.$$

Baseline Example 1

The transportation cost functions were:

$$\begin{aligned}c_{111} &= q_{111}^2 - .5q_{111}, \quad c_{112} = .5q_{112}^2 - q_{112}, \quad c_{121} = .1q_{121}^2 - q_{121}, \quad c_{122} = q_{122}^2, \\c_{211} &= .1q_{211}^2 - q_{211}, \quad c_{212} = q_{212}^2 - .5q_{212}, \quad c_{221} = 2q_{221}^2, \quad c_{222} = .5q_{222}^2 - q_{222}, \\c_{311} &= q_{311}^2 - q_{311}, \quad c_{312} = .5q_{312}^2 - q_{312}, \quad c_{321} = q_{321}^2 - q_{321}, \quad c_{322} = 2q_{322}^2 - 2q_{322}.\end{aligned}$$

The opportunity cost functions were:

$$\begin{aligned}oc_{111} &= 2\pi_{111}^2, \quad oc_{112} = 2\pi_{112}^2, \quad oc_{121} = \pi_{121}^2, \quad oc_{122} = .5\pi_{122}^2, \\oc_{211} &= \pi_{211}^2, \quad oc_{212} = .5\pi_{212}^2, \quad oc_{221} = 2\pi_{221}^2, \quad oc_{222} = 1.5\pi_{222}^2, \\oc_{311} &= \pi_{311}^2, \quad oc_{312} = 2.5\pi_{312}^2, \quad oc_{321} = 1.5\pi_{321}^2, \quad oc_{322} = \pi_{322}^2.\end{aligned}$$

The Euler method converged in 432 iterations and yielded the approximation to the equilibrium solution reported in Table 2.

Table 2: Equilibrium Solution for the Baseline Example 1

Service Provider i	Network Provider j	Demand Market k	Q_{ijk}^*	q_{ijk}^*	π_{ijk}^*
1	1	1	0.00	0.25	0.00
1	1	2	22.67	1.00	5.67
1	2	1	0.00	5.00	0.00
1	2	2	3.24	0.00	3.24
2	1	1	0.00	5.00	0.00
2	1	2	14.53	0.25	14.53
2	2	1	2.24	0.00	0.56
2	2	2	31.97	1.00	10.66
3	1	1	7.55	0.50	3.77
3	1	2	0.00	1.00	0.00
3	2	1	4.18	0.50	1.39
3	2	2	15.80	0.50	7.90

Baseline Example 1

The profit of service provider 1 was: 2402.31 and that of service provider 2: 6086.77 and service provider 3: 3549.49. The profit of network provider 1 was: 184.04 and that of network provider 2 was: 241.54.

Baseline Example 1

The profit of service provider 1 was: 2402.31 and that of service provider 2: 6086.77 and service provider 3: 3549.49. The profit of network provider 1 was: 184.04 and that of network provider 2 was: 241.54.

It is interesting to see that demand market 1 obtains no services from service provider 1 since Q_{111}^* and Q_{121}^* are equal to 0.00 and only obtains services from service providers 2 and 3.

Baseline Example 1

The profit of service provider 1 was: 2402.31 and that of service provider 2: 6086.77 and service provider 3: 3549.49. The profit of network provider 1 was: 184.04 and that of network provider 2 was: 241.54.

It is interesting to see that demand market 1 obtains no services from service provider 1 since Q_{111}^* and Q_{121}^* are equal to 0.00 and only obtains services from service providers 2 and 3.

Demand market 2, however, obtains services from all three service providers. Network provider 1 handles positive volumes of services from all service providers as does network provider 2. It is also interesting to see that two of the quality levels are equal to zero.

Baseline Example 1

The profit of service provider 1 was: 2402.31 and that of service provider 2: 6086.77 and service provider 3: 3549.49. The profit of network provider 1 was: 184.04 and that of network provider 2 was: 241.54.

It is interesting to see that demand market 1 obtains no services from service provider 1 since Q_{111}^* and Q_{121}^* are equal to 0.00 and only obtains services from service providers 2 and 3.

Demand market 2, however, obtains services from all three service providers. Network provider 1 handles positive volumes of services from all service providers as does network provider 2. It is also interesting to see that two of the quality levels are equal to zero.

Noting that $Q_{111}^* = 0.00$ we then constructed Variant 1 as follows.

Example 2: Variant 1 of Example 1

We explored the effects of a change in the price function ρ_{111} since, in Example 1, $Q_{111}^* = 0.00$. Such a change in a price function could occur, for example, through enhanced marketing.

Specifically, we sought to determine the change in the equilibrium pattern if the consumers at demand market 1 are willing to pay more for the services of the service provider 1 and network provider 1 combination.

The new demand price function was:

$$\hat{\rho}_{111}(Q, q) = -Q_{111} - .5Q_{112} + q_{111} + 200,$$

with the remainder of the data as in Example 1. The new computed solution is reported in Table 3. The algorithm converged in 431 iterations.

Table 3: Equilibrium Solution for Example 2: Variant 1 of Example 1

Service Provider i	Network Provider j	Demand Market k	Q_{ijk}^*	q_{ijk}^*	π_{ijk}^*
1	1	1	25.40	0.25	6.35
1	1	2	8.67	1.00	2.17
1	2	1	0.00	4.45	0.00
1	2	2	0.37	0.00	0.37
2	1	1	0.00	4.45	0.00
2	1	2	14.52	0.25	14.53
2	2	1	2.24	0.00	0.56
2	2	2	31.97	1.00	10.66
3	1	1	7.55	0.50	3.77
3	1	2	0.00	1.00	0.00
3	2	1	4.18	0.50	1.39
3	2	2	15.80	0.50	7.90

Example 2: Variant 1 of Example 1

The profit of service provider 1 was now: 3168.18. The profits of the other two service providers remained as in Example 1. The profit of network provider 1 was now: 209.85 and that of network provider 2 was: 236.35.

Example 2: Variant 1 of Example 1

The profit of service provider 1 was now: 3168.18. The profits of the other two service providers remained as in Example 1. The profit of network provider 1 was now: 209.85 and that of network provider 2 was: 236.35.

Hence, both service provider 1 and network provider 1 had higher profits than in Example 1 and the service volume Q_{111}^* increased from 0.00 to 25.40. There was a reduction in service volume Q_{112}^* and in Q_{122}^* .

Example 3: Variant 2 of Example 1

In the final example, we returned to Example 1 and modified all of the transportation cost functions to include an additional term: $Q_{ijk}q_{ijk}$ to reflect that cost could depend on both congestion level and on quality of transport.

The solution obtained via the Euler method for this example is given in Table 4. The Euler method required 705 iterations for convergence.

Table 4: Equilibrium Solution for Example 3: Variant 2 of Example 1

Service Provider i	Network Provider j	Demand Market k	Q_{ijk}^*	q_{ijk}^*	π_{ijk}^*
1	1	1	0.00	0.25	0.00
1	1	2	22.52	0.00	5.63
1	2	1	0.00	4.98	0.00
1	2	2	3.31	0.00	3.31
2	1	1	0.00	4.99	0.00
2	1	2	14.52	0.00	14.52
2	2	1	2.31	0.00	0.58
2	2	2	31.84	0.00	10.61
3	1	1	7.53	0.00	3.77
3	1	2	0.00	1.00	0.00
3	2	1	4.19	0.00	1.40
3	2	2	15.77	0.00	7.89

Example 3: Variant 2 of Example 1

The profit of service provider 1 was now: 2380.87. The profit of service provider 2 was: 6053.76 and that of service provider 3 was: 3541.93. The profit of network provider 1 was now: 181.89 and that of network provider 2 was: 237.21.

Example 3: Variant 2 of Example 1

The profit of service provider 1 was now: 2380.87. The profit of service provider 2 was: 6053.76 and that of service provider 3 was: 3541.93. The profit of network provider 1 was now: 181.89 and that of network provider 2 was: 237.21.

Observe that, in this, as in the previous two examples, if $Q_{ijk}^* = 0$, then the price $\pi_{ijk}^* = 0$, which is reasonable.

Example 3: Variant 2 of Example 1

The profit of service provider 1 was now: 2380.87. The profit of service provider 2 was: 6053.76 and that of service provider 3 was: 3541.93. The profit of network provider 1 was now: 181.89 and that of network provider 2 was: 237.21.

Observe that, in this, as in the previous two examples, if $Q_{ijk}^* = 0$, then the price $\pi_{ijk}^* = 0$, which is reasonable.

It is interesting to note that, in this example, the inclusion of an additional term $Q_{ijk}q_{ijk}$ to each transportation cost function c_{ijk} , with the remainder of the data as in Example 1, results in a decrease in the quality levels in eight out of the twelve computed equilibrium variable values, with the other quality values remaining unchanged.

Having an effective modeling and computational framework allows one to explore the effects of changes in the underlying functions on the equilibrium pattern to gain insights that may not be apparent from smaller scale, analytical solutions.

Related Project

Parallel to our NSF Choicenet project we have been working on a project funded by the Advanced Cyber Security Center, entitled “Cybersecurity Risk Analysis and Security Investment Optimization.”

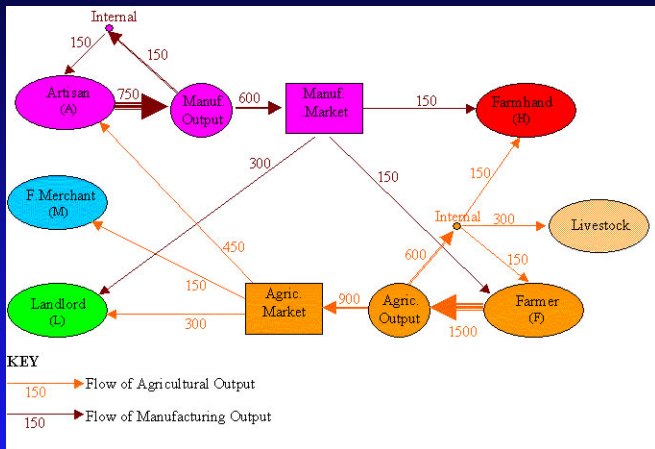
The PI on this project is W. Burleson, with Co-PIs: A. Nagurney, M. Sherman, S. Solak, and C. Misra, all at UMass Amherst.

This project aims to assess the vulnerability of financial networks with a focus on cybersecurity.

Financial Networks

Financial Networks

The study of financial networks dates to the 1750s when Quesnay (1758), in his *Tableau Economique*, conceptualized the circular flow of financial funds in an economy as a network.



The advances in information technology and globalization have further shaped today's financial world into a complex network, which is characterized by distinct sectors, the proliferation of new financial instruments, and with increasing international diversification of portfolios.

As pointed out by Sheffi (2005) in his book, *The Resilient Enterprise*, one of the main characteristics of disruptions in networks is “the seemingly unrelated consequences and vulnerabilities stemming from global connectivity.”

In 2008 and 2009, the world reeled from the effects of the financial credit crisis; leading financial services and banks closed (including the investment bank Lehman Brothers), others merged, and the financial landscape was changed for forever.

Financial Networks

In 2008 and 2009, the world reeled from the effects of the financial credit crisis; leading financial services and banks closed (including the investment bank Lehman Brothers), others merged, and the financial landscape was changed for forever.

The domino effect of the U.S. economic troubles rippled through overseas markets and pushed countries such as Iceland to the verge of bankruptcy.

Financial Networks

It is crucial for the decision-makers in financial systems (managers, executives, and regulators) to be able **to identify a financial network's vulnerable components** to protect the functionality of the network.

Financial networks, as extremely important infrastructure networks, have a great impact on the global economy, and their study has recently also attracted attention from researchers in the area of complex networks.

Financial Networks

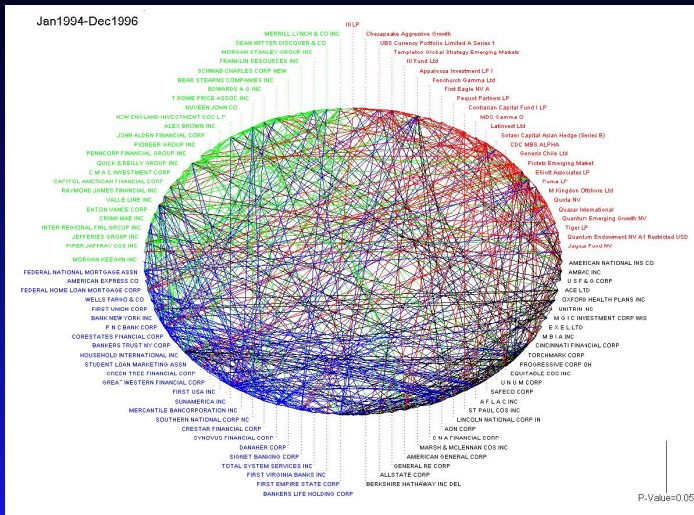
V. Boginski, S. Butenko, and P. M. Pardalos, 2005. Statistical Analysis of Financial Networks. *Computational Statistics and Data Analysis* 48(2), 431-443.

V. Boginski, S. Butenko, and P. M. Pardalos, 2003. On Structural Properties of the Market Graph. In *Innovations in Financial and Economic Networks*, A. Nagurney (ed.), Edward Elgar Publishers, pp. 28-45.

G. A. Bautin, V. A. Kalyagin, A. P. Koldanov, P. A. Koldanov, P. M. Pardalos, 2013. Simple measure of similarity for the market graph construction, special issue of *Computational Management Science* on Financial Networks, 10(2-3), 105-124..

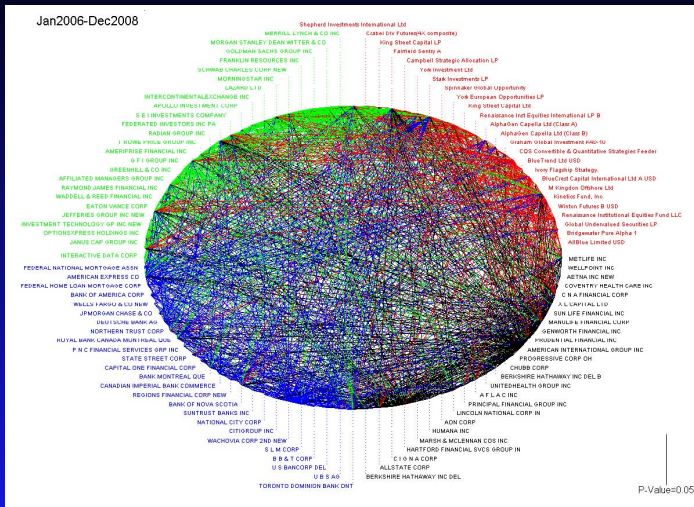
Recent empirical research has shown that connections increase before and during financial crises.

Empirical Evidence – January 1994 – December 1996



Granger Causality Results: **Green Broker**, **Red Hedge Fund**, **Black Insurer**, **Blue Bank** Source: Billio, Getmansky, Lo, and Pelizzon (2011)

Empirical Evidence – January 2006 – December 2008

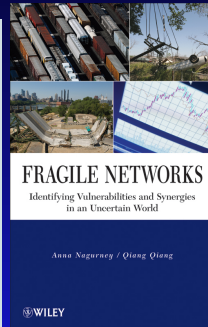
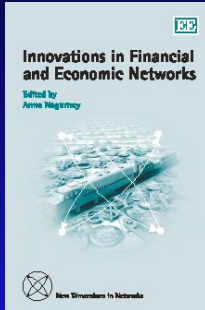
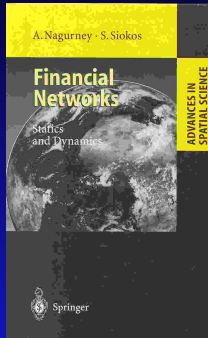


Granger Causality Results: **Green Broker**, **Red Hedge Fund**, **Black Insurer**, **Blue Bank** Source: Billio, Getmansky, Lo, and Pelizzon (2011)

Nevertheless, there is very little literature that addresses the vulnerability of financial networks.

Our network performance measure for financial networks captures both economic behavior as well as the underlying network/graph structure and the dynamic reallocation after disruptions.

Financial Networks

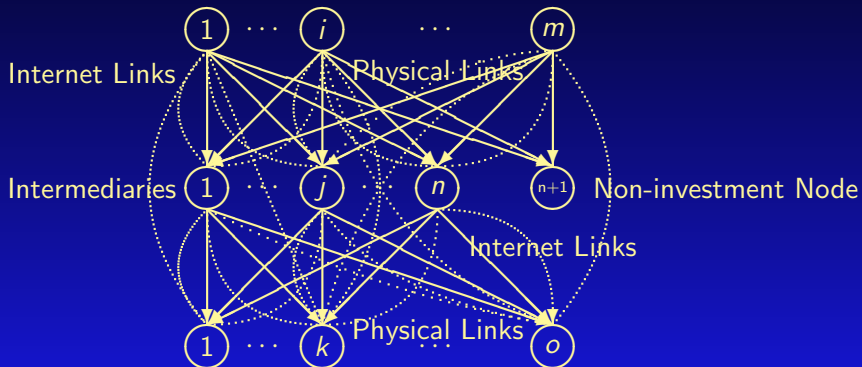


The Financial Network Model with Intermediation

This part of the presentation is based on the paper, "Identification of Critical Nodes and Links in Financial Networks with Intermediation and Electronic Transactions," A. Nagurney and Q. Qiang, in *Computational Methods in Financial Engineering*, E. J. Kontoghiorghes, B. Rustem, and P. Winker, Editors, Springer, Berlin, Germany (2008), pp 273-297.

The Financial Network Model with Intermediation

Sources of Financial Funds



Demand Markets - Uses of Funds

The Financial Network Model with Intermediation

Examples of source agents include households and businesses.

The financial intermediaries, in turn, which can include banks, insurance companies, investment companies, etc., in addition to transacting with the source agents determine how to allocate the incoming financial resources among the distinct uses or financial products associated with the demand markets, which correspond to the nodes at the bottom tier of the financial network in the figure.

Both source agents and intermediaries maximize their net revenues while minimizing their risk.

Examples of demand markets are: the markets for real estate loans, household loans, business loans, etc.

The Financial Network Performance Measure

Definition: The Financial Network Performance Measure

The financial network performance measure, \mathcal{E}^F , for a given network topology G , and demand price functions $\rho_{3k}(d)$ ($k = 1, 2, \dots, o$), and available funds held by source agents S , is defined as follows:

$$\mathcal{E}^F = \frac{\sum_{k=1}^o \frac{d_k^*}{\rho_{3k}(d^*)}}{o},$$

where o is the number of demand markets in the financial network, and d_k^ and $\rho_{3k}(d^*)$ denote the equilibrium demand and the equilibrium price for demand market k , respectively.*

The Importance of a Financial Network Component

The financial network performance is expected to deteriorate when a critical network component is eliminated from the network.

Such a component can include a link or a node or a subset of nodes and links depending on the financial network problem under investigation. Furthermore, the removal of a critical network component will cause severe damage than that of the damage caused by a trivial component.

The Importance of a Financial Network Component

The importance of a network component is defined as:

Definition: Importance of a Financial Network Component

The importance of a financial network component $g \in G$, $I(g)$, is measured by the relative financial network performance drop after g is removed from the network:

$$I(g) = \frac{\Delta \mathcal{E}^F}{\mathcal{E}^F} = \frac{\mathcal{E}^F(G) - \mathcal{E}^F(G - g)}{\mathcal{E}^F(G)}$$

where $G - g$ is the resulting financial network after component g is removed from network G .

Cybercrime and Financial Institutions

According to a recent survey conducted by PriceWaterhouseCoopers (2012), with over 3,800 respondents in 78 countries, cybercrime is placing heavy strains on the global financial sector, with cybercrime now the second most commonly reported economic crime affecting financial services firms.

Cybercrime and Financial Institutions

According to a recent survey conducted by PriceWaterhouseCoopers (2012), with over 3,800 respondents in 78 countries, cybercrime is placing heavy strains on the global financial sector, with cybercrime now the second most commonly reported economic crime affecting financial services firms.

Cybercrime accounted for 38% of all economic crimes in the financial sector, as compared to an average of 16% across all other industries.

Cybercrime and Financial Institutions

According to a recent survey conducted by PriceWaterhouseCoopers (2012), with over 3,800 respondents in 78 countries, cybercrime is placing heavy strains on the global financial sector, with cybercrime now the second most commonly reported economic crime affecting financial services firms.

Cybercrime accounted for 38% of all economic crimes in the financial sector, as compared to an average of 16% across all other industries.

The Ponemon Institute (2011) reports that the median annualized cost of cybercrimes to 50 organizations in its study was \$5.9 million a year, with a range of \$1.5 million to \$36.5 million per company.

Cybercrime and Financial Institutions

According to a recent survey conducted by PriceWaterhouseCoopers (2012), with over 3,800 respondents in 78 countries, cybercrime is placing heavy strains on the global financial sector, with cybercrime now the second most commonly reported economic crime affecting financial services firms.

Cybercrime accounted for 38% of all economic crimes in the financial sector, as compared to an average of 16% across all other industries.

The Ponemon Institute (2011) reports that the median annualized cost of cybercrimes to 50 organizations in its study was \$5.9 million a year, with a range of \$1.5 million to \$36.5 million per company.

Cyber attacks are intrusive and economically costly. In addition, they may adversely affect a company's most valuable asset: its reputation.

Summary and Conclusions

- We argued for a new Internet – ChoiceNet.

Summary and Conclusions

- We argued for a new Internet – ChoiceNet.
- We developed a game theory model for a service-oriented Internet. The motivation for the research stems, in part, from a need to understand the underlying economics of a service-oriented Internet with more choices as well as to demonstrate the integration of complex competitive behaviors on multitiered networks.

Summary and Conclusions

- We developed both static and dynamic versions of the Cournot-Nash-Bertrand game theory model in which the service providers offer differentiated, but substitutable, services and the network providers transport the services to consumers at the demand markets.
- Consumers respond to the composition of service and network provision choices and to the quality levels and service volumes, through the prices.
- The service providers compete in a Cournot-Nash manner, whereas the network providers compete à la Bertrand in prices charged for the transport of the services, as well as with the quality levels associated with the transport.

Summary and Conclusions

- We derived the governing equilibrium conditions of the integrated game theory model and showed that it satisfies a variational inequality problem. We then described the underlying dynamics, using the theory of projected dynamical systems.


Summary and Conclusions

- We derived the governing equilibrium conditions of the integrated game theory model and showed that it satisfies a variational inequality problem. We then described the underlying dynamics, using the theory of projected dynamical systems.
- An algorithm was presented, along with convergence results, which provides a discrete-time version of the continuous-time adjustment processes for the service volumes, quality levels, and prices. We demonstrated the generality of the modeling and computational framework with several numerical examples.


Summary and Conclusions

- We derived the governing equilibrium conditions of the integrated game theory model and showed that it satisfies a variational inequality problem. We then described the underlying dynamics, using the theory of projected dynamical systems.
- An algorithm was presented, along with convergence results, which provides a discrete-time version of the continuous-time adjustment processes for the service volumes, quality levels, and prices. We demonstrated the generality of the modeling and computational framework with several numerical examples.
- We also highlighted some of our related research on financial networks.

Thank You!




The Virtual Center for Supernetworks



Supernetworks for Optimal Decision-Making and Improving the Global Quality of Life

Director's Welcome	About the Director	Projects	Supernetworks Laboratory	Center Associates	Media Coverage	What's New
Downloadable Articles	Visuals	Audio/Video	Books	Commentaries & OpEds	The Supernetwork Sentinel	Congratulations & Kudos



New INFORMS Fellows
October 2013

The Virtual Center for Supernetworks is an interdisciplinary center at the Isenberg School of Management that advances knowledge on large-scale networks and integrates operations research and management science, engineering, and economics. Its Director is Dr. Anna Nagurney, the John F. Smith Memorial Professor of Operations Management.

Mission: The Virtual Center for Supernetworks fosters the study and application of supernetworks and serves as a resource on networks ranging from transportation and logistics, including supply chains, and the Internet, to a spectrum of economic networks.

The Applications of Supernetworks Include: decision-making, optimization, and game theory; supply chain management; critical infrastructure from transportation to electric power networks; financial networks; knowledge and social networks; energy, the environment, and sustainability; risk management; network vulnerability, resiliency, and performance metrics; humanitarian logistics and healthcare.

Announcements and Notes	Photos of Center Activities	Photos of Network Innovators	Friends of the Center	Course Lectures	Fulbright Lectures	UMass Amherst INFORMS Student Chapter
Professor Anna Nagurney's Blog	Network Classics	Doctoral Dissertations	Conferences	Journals	Societies	Archive

Announcements and Notes from the Center Director
Professor Anna Nagurney

Updated: November 1, 2013




Professor Anna Nagurney's Blog

RENeW

Research, Education, Networks, and the World: A Female Professor Speaks


Sustaining the Supply Chain

Mathematical Moments—Podcast




PBS VIDEO

America Revealed




New Book

Networks Against Time




Photos of Center Activities




The Braess Paradox Translation

Information Photos



Publications

On a Problem of Traffic Planning



For more information, see: <http://supernet.isenberg.umass.edu>