

# A Game Theory Model for a Differentiated Service-Oriented Internet with Duration-Based Contracts

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# Acknowledgments

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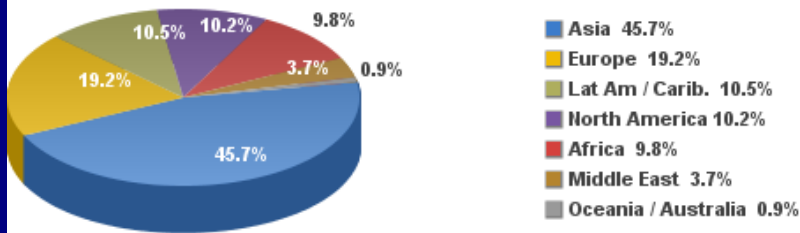
# Outline

- Background and Motivation
- ChoiceNet
- The Competitive Duration-Based Differentiated Service-Oriented Internet Game Theory Model
- Variational Inequality Formulation
- The Algorithm
- Numerical Examples
- Summary and Conclusions

# Global Internet

There are now 2.92 billion Internet users out of a global population of 7 billion.

## Internet Users in the World Distribution by World Regions - 2014 Q2



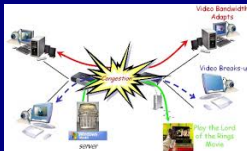
Source: Internet World Stats - [www.internetworldstats.com/stats.htm](http://www.internetworldstats.com/stats.htm)

# Background

- Online video **consumption** almost **doubled** in the US from 2012 to 2013.



- As of March 2014, **Netflix and Google**, which owns Youtube, accounted for **47%** of the Internet traffic during evening hours in the U.S.
- It may result in network **congestion** that leads to a degradation in the quality of transmission.



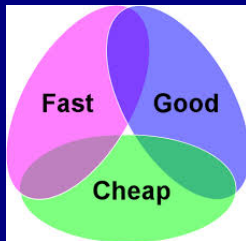
# Current Internet Limitations

- Quality and price concerns



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- Customers are **locked-in** for extended periods of time



# Status Quo

- Dramatic success in infrastructure research



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- Pricing based on quality and the usage amount contracts of one to two year duration, may result in network congestion
- Consumers may desire **more flexibility and more choices**
- **Shorter duration contracts** garnering greater interest

# ChoiceNet

- This project is one of **five** NSF-sponsored Future Internet Architecture (FIA) projects, including:
  - NEBULA
  - eXpressive Internet Architecture
  - MobilityFirst
  - Named Data Networking
  - **ChoiceNet**
- **Team:**
  - University of Kentucky:  
**Jim Griffioen, Ken Calvert**
  - North Carolina State University:  
**Rudra Dutta, George Rouskas**
  - RENCi:  
**Ilia Baldine**
  - University of Massachusetts Amherst (lead):  
**Tilman Wolf, Anna Nagurney**



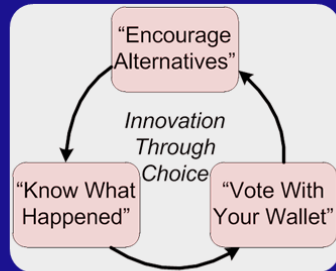


# ChoiceNet Goals

- Expose choices throughout protocol stack
- Interactions between technological alternatives and economic interactions
  - Introduction of explicit “Economy Plane”
- “Network architecture”
  - Requires redesign of data and control plane
  - Possibly not a complete architecture
  - Aim to fit with existing and future architectures

# ChoiceNet Principles

- Services are at core of ChoiceNet
  - Service provides a benefit, has a cost
  - Services are created, composed, sold, verified, etc.
- “Encourage alternatives”
  - Provide building blocks for different types of services
- “Know what happened”
  - Ability to evaluate services
- “Vote with your wallet”
  - Reward good services through “money protocol”



# Literature Review

## The importance of supporting various levels of quality of network service

- S. Saberi, A Nagurney, and T. Wolf. A Network Economic Game Theory Model of a Service-Oriented Internet with Price and Quality Competition in Both Content and Network Provision, *Service Science*, 6(4):229-250, 2014.
- A. Nagurney and T. Wolf. A Cournot-Nash-Bertrand game theory model of a service-oriented Internet with price and quality competition among network transport providers, *Computational Management Science*, 11(4):475-502, 2014.
- A. Nagurney, D. Li, S. Saberi, and T. Wolf. A dynamic network economic model of a service-oriented Internet with price and quality competition. In V.A. Kalyagin, P.M. Pardalos, and T.M. Rassias, editors, *Network Models in Economics and Finance*, Springer International Publishing Switzerland, 239-264, 2014.
- A. Nagurney, D. Li, T. Wolf, and S. Saberi. A network economic game theory model of a service-oriented Internet with choices and quality competition, *Netnomics*, 14:1-25, 2013.

# Literature Review

## Early mathematical models with duration and quality of services

- P.J. Bailey, I. Gamvros, and S. Raghavan. **Ex-post Internet charging: an effective bandwidth model**. In E.K. Baker, A. Joseph, A. Mehrotra, and M.A. Trick, editors, *Extending the Horizons: Advances in Computing, Optimization, and Decision Technologies*. Springer, US, 221-245, 2007.
- C. Courcoubetisaib and V.A. Siris. **Managing and pricing service level agreements for differentiated services**. *Proceedings of the Seventh International Workshop on Quality of Service*, London, England, 165-173, 1999.
- J. Hwang, H.J. Kim, and M.B.H. Weiss. **Interprovider differentiated service interconnection management models in the internet bandwidth commodity markets**. *Telematics and Informatics*, 19(4):351-369, 2002.
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However, they all consider a **monopolistic provider**.

# Paper Contributions

## Our model

- Formulates a competitive **oligopoly market** of Internet network providers
- Offers **differentiated** network services
- Creates **contracts** for their users according to the **users' desires and needs**

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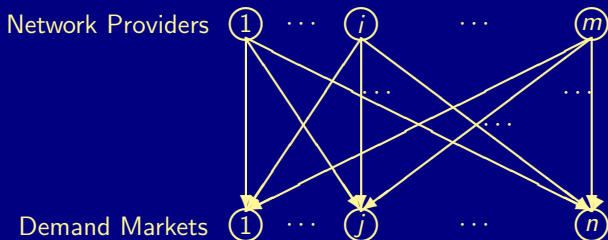
## Our model

- Formulates a competitive **oligopoly market** of Internet network providers
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- Creates **contracts** for their users according to the **users' desires and needs**

The users/demand markets select contracts based on three main criteria:

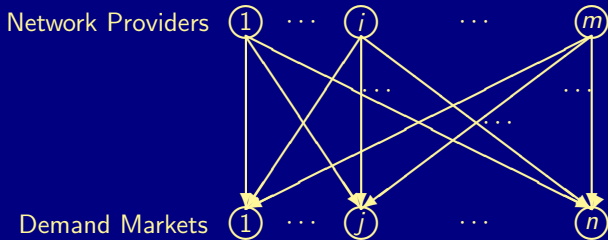
- The **amount** of usage contracted for per period of time (the usage rate) during the contract duration ( $d$ ):  
(e.g. in Megabits/second or Kilobits/second)
- The **quality** level of service ( $q$ ):  
(which ranges between 0 and 100, with 100 denoting perfect quality)
- The contract **duration** ( $T$ ):  
(e.g. in seconds, minutes or hours)

# The Bipartite Structure of the Competition Among the Network Providers





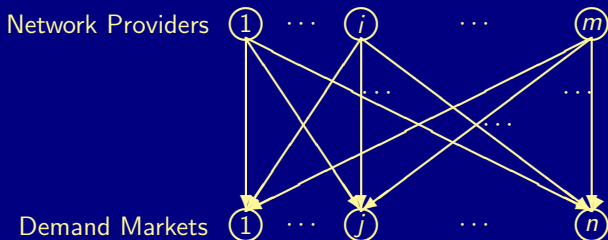
# The Bipartite Structure of the Competition Among the Network Providers



Due to technological limitations:

$$\underline{d}_{ij} \leq d_{ij} \leq \bar{d}_{ij}, \quad \forall i, j, \quad (1)$$

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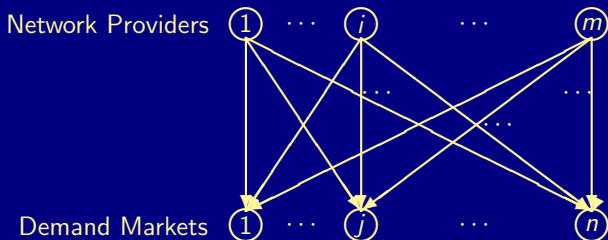


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$$\underline{T}_{ij} \leq T_{ij} \leq \bar{T}_{ij}, \quad \forall i, j. \quad (3)$$

# Entities Behavior

The **price** of  $i$ 's service provision to  $j$ ,  $p_{ij}$  is:

$$p_{ij} = p_{ij}(d, q, T), \quad \forall i, j. \quad (4)$$

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The **utility or profit** of network provider  $i$  is the difference between his revenue and his total cost:

$$U_i = \sum_{j=1}^n p_{ij} T_{ij} d_{ij} - \sum_{j=1}^n c_{ij}, \quad \forall i. \quad (6)$$

# The Differentiated Service-Oriented Internet Network Equilibrium with Contract Durations

## Definition 1

A service usage rate, quality, and contract duration pattern  $(d^*, q^*, T^*) \in K$  is an **equilibrium** if, for each network provider  $i$ ;  $i = 1, \dots, m$ :

$$U_i(d_i^*, q_i^*, T_i^*, \hat{d}_i^*, \hat{q}_i^*, \hat{T}_i^*) \geq U_i(d_i, q_i, T_i, \hat{d}_i^*, \hat{q}_i^*, \hat{T}_i^*), \quad \forall (d_i, q_i, T_i) \in K^i, \quad (7)$$

where

$$\hat{d}_i^* = (d_1^*, \dots, d_{i-1}^*, d_{i+1}^*, \dots, d_m^*),$$

$$\hat{q}_i^* = (q_1^*, \dots, q_{i-1}^*, q_{i+1}^*, \dots, q_m^*),$$

and

$$\hat{T}_i^* = (T_1^*, \dots, T_{i-1}^*, T_{i+1}^*, \dots, T_m^*). \quad (8)$$

# Variational Inequality Formulation

## Theorem 1

Assume that the **profit** function  $U_i(d, q, T)$  is **concave** with respect to the variables and is **continuous and continuously differentiable** for each network provider  $i$ ;

$$\begin{aligned} & \sum_{i=1}^m \sum_{j=1}^n \left[ \sum_{l=1}^n \frac{\partial c_{il}(d^*, q^*, T^*)}{\partial d_{ij}} - p_{ij}(d^*, q^*, T^*) \times T_{ij}^* \right. \\ & \quad \left. - \sum_{l=1}^n \frac{\partial p_{il}(d^*, q^*, T^*)}{\partial d_{ij}} \times d_{il}^* \times T_{il}^* \right] \times (d_{ij} - d_{ij}^*) \\ & + \sum_{i=1}^m \sum_{j=1}^n \left[ \sum_{l=1}^n \frac{\partial c_{il}(d^*, q^*, T^*)}{\partial q_{ij}} - \sum_{l=1}^n \frac{\partial p_{il}(d^*, q^*, T^*)}{\partial q_{ij}} \times d_{il}^* \times T_{il}^* \right] \times (q_{ij} - q_{ij}^*) \\ & + \sum_{i=1}^m \sum_{j=1}^n \left[ \sum_{l=1}^n \frac{\partial c_{il}(d^*, q^*, T^*)}{\partial T_{ij}} - p_{ij}(d^*, q^*, T^*) \times d_{ij}^* - \sum_{l=1}^n \frac{\partial p_{il}(d^*, q^*, T^*)}{\partial T_{ij}} \right. \\ & \quad \left. \times d_{il}^* \times T_{il}^* \right] \times (T_{ij} - T_{ij}^*) \geq 0, \forall (d, q, T) \in K. \end{aligned} \quad (9)$$



# Variational Inequality Standard Form

Determine  $X^* \in \mathcal{K} \subset R^N$ , such that

$$\langle F(X^*), X - X^* \rangle \geq 0, \quad \forall X \in \mathcal{K}, \quad (10)$$

where  $F$  is a given continuous function from  $\mathcal{K}$  to  $R^N$ , and  $\mathcal{K}$  is a closed and convex set.

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$$F_{ij}^1(X) \equiv -\frac{\partial U_i}{\partial d_{ij}}, \quad (11)$$

the  $(i, j)$ -th component,  $F_{ij}^2$ , of  $F^2(X)$  given by

$$F_{ij}^2(X) \equiv -\frac{\partial U_i}{\partial q_{ij}}, \quad (12)$$

and the  $(i, j)$ -th component,  $F_{ij}^3$ , of  $F^3(X)$  given by

$$F_{ij}^3(X) \equiv -\frac{\partial U_i}{\partial T_{ij}}. \quad (13)$$

# Existence and Uniqueness

Theorem 2

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## Theorem 3

If  $F(X)$  is strictly monotone, that is:

$$\langle F(X^1) - F(X^2), X^1 - X^2 \rangle > 0, \quad \forall X^1, X^2 \in \mathcal{K}, X^1 \neq X^2, \quad (14)$$

then the solution to variational inequality (10) is **unique**.

# The Algorithm

## Euler Method

- Is induced by the general iterative scheme of Dupuis and Nagurney (1993)
- At iteration  $\tau$  of the Euler method, one solves the following problem:

$$X^{\tau+1} = P_{\mathcal{K}}(X^{\tau} - a_{\tau}F(X^{\tau})). \quad (15)$$

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## Explicit Formulae for the Euler Method Applied to the Internet Network Model with Contract Durations

$$d_{ij}^{\tau+1} = \max \left\{ \underline{d}_{ij}, \min \{ \bar{d}_{ij}, d_{ij}^{\tau} - a_{\tau}F_{ij}^1(X^{\tau}) \} \right\}, \quad (16)$$

$$q_{ij}^{\tau+1} = \max \left\{ 0, \min \{ \bar{q}_{ij}, q_{ij}^{\tau} - a_{\tau}F_{ij}^2(X^{\tau}) \} \right\}, \quad (17)$$

$$T_{ij}^{\tau+1} = \max \left\{ \underline{T}_{ij}, \min \{ \bar{T}_{ij}, T_{ij}^{\tau} - a_{\tau}F_{ij}^3(X^{\tau}) \} \right\}. \quad (18)$$

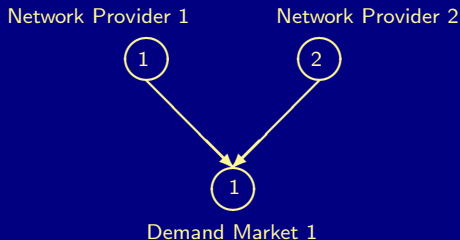
# Numerical Examples

- 3 examples plus sensitivity analysis
- $\epsilon = 10^{-4}$
- $\{a_\tau\}$  is:  $(1, \frac{1}{2}, \frac{1}{2}, \frac{1}{3}, \frac{1}{3}, \frac{1}{3} \dots)$
- We initialized the algorithm for all the examples by setting

$$d_{ij}^0 = \underline{d}_{ij}; q_{ij}^0 = \underline{q}_{ij}; T_{ij}^0 = \underline{T}_{ij}, \forall i, j.$$

- The contract durations,  $T_{ij}$ s, are in **hours**.
- The reserved service usage rates,  $d_{ij}$ s, are in **Megabits/second**.
- The prices  $p_{ij}$  are in **cents/Megabit multiplied by  $10^{-5}$** .

# Example 1



The **price functions** at Demand Market 1 are:

$$p_{11} = 12 - .167 d_{11} - .0334 d_{21} + .032 q_{11} - .0064 q_{21} - .182 T_{11} - .0546 T_{21},$$

$$p_{21} = 12 - .0334 d_{11} - .167 d_{21} - .0064 q_{11} + .032 q_{21} - .0546 T_{11} - .182 T_{21}.$$

The **cost functions** for Network Providers 1 and 2 are, respectively:

$$c_{11} = (.0049 q_{11}^2 + .001715 q_{11} + .029 d_{11}) T_{11},$$

$$c_{21} = (.0037 q_{21}^2 + .053 d_{21}^2) T_{21}.$$



# Example 1

The **utility functions** of the network providers are:

$$U_1 = p_{11}d_{11}T_{11} - c_{11}, \quad U_2 = p_{21}d_{21}T_{21} - c_{21}.$$

$$23 \leq d_{11} \leq 250,$$

$$0 \leq q_{11} \leq 100,$$

$$8 \leq T_{11} \leq 40,$$

$$15 \leq d_{21} \leq 200,$$

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Solution

$$\begin{aligned} d_{11}^* &= 28.28, & d_{21}^* &= 20.97, \\ T_{11}^* &= 17.83, & T_{21}^* &= 17.39, \\ q_{11}^* &= 92.17, & q_{21}^* &= 90.63, \\ p_{11} &= 4.75, & p_{21} &= 5.73. \end{aligned}$$

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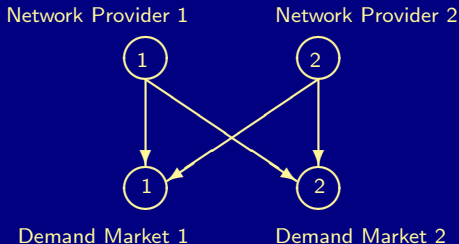
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If the contract duration was 1 month, the revenue of a network provider per user would be approximately \$35.

## Example 2



The **price functions** for Demand Market 2 are:

$$p_{12} = 6 - .063 d_{12} - .0126 d_{22} + .026 q_{12} - .0052 q_{22} - .117 T_{12} - .0351 T_{22},$$

$$p_{22} = 6 - .0126 d_{12} - .063 d_{22} - .0052 q_{12} + .026 q_{22} - .0351 T_{12} - .117 T_{22}.$$

The **cost functions** for the network providers are:

$$c_{1j} = (.0049 q_{1j}^2 + .001715 q_{1j} + .029 d_{1j}) T_{1j}, \quad j = 1, 2;$$

$$c_{2j} = (.0037 q_{2j}^2 + .053 d_{2j}^2) T_{2j}, \quad j = 1, 2.$$

## Example 2

The utilities of Network Providers 1 and 2 are, respectively:

$$U_1 = p_{11}d_{11}T_{11} + p_{12}d_{12}T_{12} - (c_{11} + c_{12}),$$

$$U_2 = p_{21}d_{21}T_{21} + p_{22}d_{22}T_{22} - (c_{21} + c_{22}).$$

$$23 \leq d_{1j} \leq 250, \quad 0 \leq q_{1j} \leq 100, \quad 8 \leq T_{1j} \leq 40, \quad j = 1, 2,$$

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### Solution

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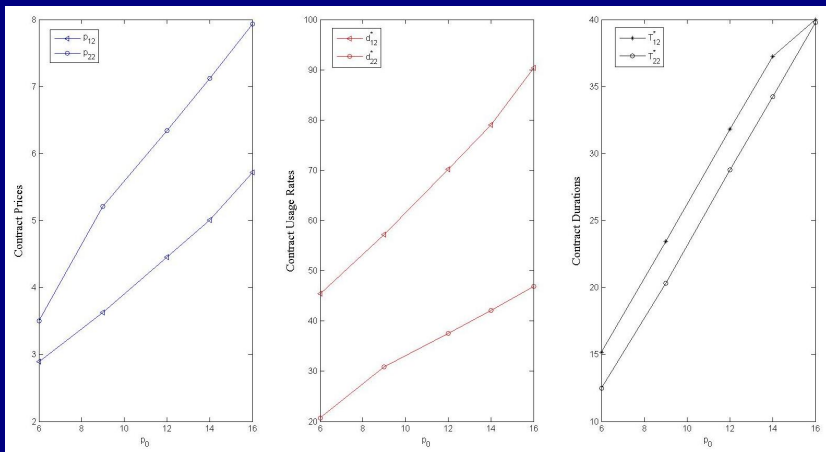
$$T_{11}^* = 17.83, \quad T_{12}^* = 15.18, \quad T_{21}^* = 17.39, \quad T_{22}^* = 12.47,$$

$$q_{11}^* = 92.16, \quad q_{12}^* = 100.00, \quad q_{21}^* = 90.72, \quad q_{22}^* = 72.64,$$

$$p_{11} = 4.75, \quad p_{12} = 2.89, \quad p_{21} = 5.73, \quad p_{22} = 3.50.$$

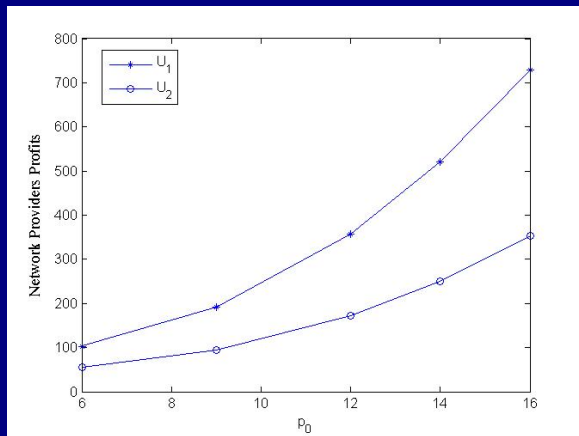
# Example 2: the Impact of Changes in Price Functions on Price, Usage Rate, and Contract Duration

Vary  $p_0$  from 6 (its initial value) in both  $p_{12}$  and  $p_{22}$  to 18 in increments of 2



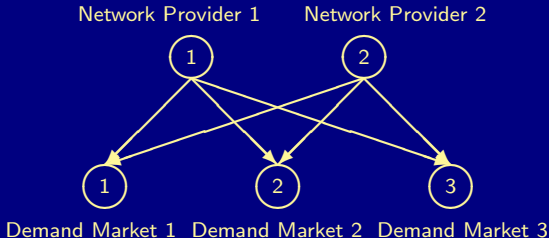
## Example 2: the Impact of Changes in Price Functions on Profit

Vary  $p_0$  from 6 in both  $p_{12}$  and  $p_{22}$  to 18 in increments of 2





## Example 3



The **price functions** for Demand Market 3 are:

$$p_{13} = 9 - .115 d_{13} - .023 d_{23} + .028 q_{13} - .0056 q_{23} - .211 T_{13} - .0633 T_{23},$$

$$p_{23} = 9 - .023 d_{13} - .115 d_{23} - .0056 q_{13} + .028 q_{23} - .0633 T_{13} - .211 T_{23}.$$

The **cost functions** for Demand Market 3 are:

$$c_{13} = (.0049 q_{13}^2 + .001715 q_{13} + .029 d_{13}) T_{13}, \quad c_{23} = (.0037 q_{23}^2 + .053 d_{23}^2) T_{23},$$

with those for Demand Markets 1 and 2 as in Example 2.

## Example 3

The **utility functions** of Network Providers 1 and 2 are:

$$U_1 = p_{11}d_{11}T_{11} + p_{12}d_{12}T_{12} + p_{13}d_{13}T_{13} - (c_{11} + c_{12} + c_{13}),$$

$$U_2 = p_{21}d_{21}T_{21} + p_{22}d_{22}T_{22} + p_{23}d_{23}T_{23} - (c_{21} + c_{22} + c_{23}).$$

$$23 \leq d_{1j} \leq 250, \quad 0 \leq q_{1j} \leq 100, \quad 8 \leq T_{1j} \leq 40, \quad j = 1, 2, 3,$$

$$15 \leq d_{2j} \leq 200, \quad 0 \leq q_{2j} \leq 100, \quad 11 \leq T_{2j} \leq 40, \quad j = 1, 2, 3.$$

## Example 3

The **utility functions** of Network Providers 1 and 2 are:

$$U_1 = p_{11}d_{11}T_{11} + p_{12}d_{12}T_{12} + p_{13}d_{13}T_{13} - (c_{11} + c_{12} + c_{13}),$$

$$U_2 = p_{21}d_{21}T_{21} + p_{22}d_{22}T_{22} + p_{23}d_{23}T_{23} - (c_{21} + c_{22} + c_{23}).$$

$$23 \leq d_{1j} \leq 250, \quad 0 \leq q_{1j} \leq 100, \quad 8 \leq T_{1j} \leq 40, \quad j = 1, 2, 3,$$

$$15 \leq d_{2j} \leq 200, \quad 0 \leq q_{2j} \leq 100, \quad 11 \leq T_{2j} \leq 40, \quad j = 1, 2, 3.$$

### Solution

$$d_{11}^* = 31.48, \quad d_{12}^* = 45.39, \quad d_{13}^* = 30.16, \quad d_{21}^* = 23.55, \quad d_{22}^* = 20.71, \quad d_{23}^* = 19.87,$$

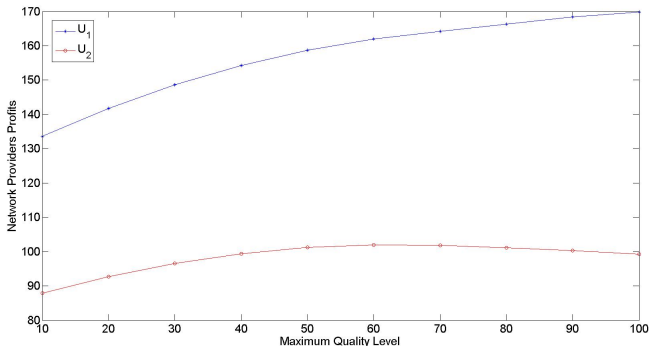
$$T_{11}^* = 20.31, \quad T_{12}^* = 15.18, \quad T_{13}^* = 13.49, \quad T_{21}^* = 19.84, \quad T_{22}^* = 12.47, \quad T_{23}^* = 13.00,$$

$$q_{11}^* = 100.00, \quad q_{12}^* = 100.00, \quad q_{13}^* = 76.77, \quad q_{21}^* = 100.00, \quad q_{22}^* = 72.64, \quad q_{23}^* = 67.11,$$

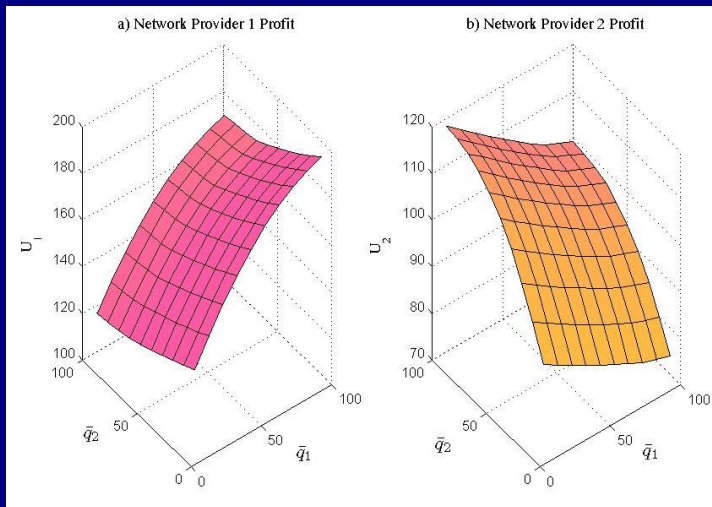
$$p_{11} = 5.29, \quad p_{12} = 2.89, \quad p_{13} = 3.77, \quad p_{21} = 6.43, \quad p_{22} = 3.50, \quad p_{23} = 4.57.$$

## Example 3: Effects of the Maximum Quality Level on Network Providers Profits

Varied the quality upper bounds from 10 through 100 in increments of 10 with both providers having the same quality upper bound



# Example 3: Impact on Profits with Distinct Quality Level Upper Bounds for the Providers



# Summary

- Developed a game theory model for a differentiated service-oriented Internet
- Formulated duration-based contracts
- Modeled quality competition
- Used variational inequalities for theoretical formalism
- Tested the model with numerical examples, supplemented with sensitivity analysis

# THANK YOU!



## The Virtual Center for Supernetworks



Supernetworks for Optimal Decision-Making and Improving the Global Quality of Life

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